

NIGERIA



GENERAL ECONOMIC DATA	
Population - 2005	132 million
Area	924 Km ²
GDP - 2005	USD 86.9 billion
GDP per inhabitant - 2005	USD 560
Growth rate - 2005	6.9%
Inflation - 2005	17.9%
Trade balance (% of GDP) - 2005	32.8%
Budget balance (% of GDP) - 2005	9.9%
Investment (% of GDP) - 2005	20.9%
Domestic savings (% of GDP) - 2005*	42.1%
Total debt (% of GDP) - 2005	21.7 %
COFACE Country risk rating	D

* External debt towards public creditors

Sources : World Bank, World Development Indicators database, April 2006
BAfD/OCDE (2005), Perspectives économiques en Afrique
FMI, Perspectives Economiques Régionales, May 2006
Missions Economiques, MINEFI - DGPTÉ
CIA, The World Factbook - COFACE Rating

ECONOMY STRUCTURE

For the last few years Nigeria has featured a regular annual growth of 5 to 6%, as a result of the reforms launched and of the implementation of economic development programs (NEEDS, *National Economic Empowerment and Development Strategy* and SEEDS *State Economic Empowerment and Development*

Strategy). The growth is mainly based on oil, agriculture, **Construction & Civil Engineering** and telecommunications.

Sectorial distribution:

- Mining and extraction (35% of GDP) : mostly oil and gas
- Agriculture (30% of GDP and 70% of the working population) : cotton, rice, palm nut, natural rubber, breeding
- Industry (6% of GDP) : textiles, **Construction & Civil Engineering, cement and building materials**, agro-food, petrochemicals (fertilizer)
- Services (29% of GDP): especially trade, telecommunications, transport, services to companies and financial services.

CONSTRUCTION & CIVIL ENGINEERING SECTOR

After many decades of economic management marked by corruption and institutions, the result is somewhat negative and the modernisation and development needs for infrastructure are considerable. Since the democratic process initiated in 1999, many reforms are being implemented such as anti-corruption measures, the modernisation of the banking system, and the launching of privatisations. Furthermore, since 2004, the authorities have created a special account for receiving the increase of oil resources in order to use these unexpected earnings for infrastructure development.

The Construction & Civil Engineering sector is expanding strongly with a growth of 10% per year. This sector is supported by multiple real estate projects and by the modernisation and development of infrastructures.

In addition, the exploration and exploitation of oil projects, triggering 90% of the country's income, offer new opportunities for civil engineering and industrial buildings.

PLAYERS

The Nigerian Construction & Civil Engineering sector is very large and attracts many foreign groups, among which AMEC, BNL Engineering & Construction (Bouygues Group), Borini Prono & Co (Prono Spa Group), Dragages Engineering & Construction (Bouygues Group), Fogerolle Nigeria (EIFFAGE Group), Julius Berger Nigeria (Bilfinger Berger Group), P.W. Nigeria (P.W. Group), Salini Nigeria (Salini Costruttori Group), Sogea-Satom (Vinci Group), Strabag or The Arab Contractors.

Local companies are also numerous and active in this field, such as Bulet International Nigeria, DANTATA & SAWOE Construction Company, De-Crown Nigeria, DEC Nigeria, SCC Nigeria Ltd, or UTC Nigeria.

INFRASTRUCTURES

- **Roads:** the road network covers 193.000 km of which 37.000 km are asphalt coated. The road transport reform is in progress and is coordinated by BPE (*Bureau of Public Enterprise*) together with the Federal Ministry of Works. This reform aims at launching maintenance operations and the strengthening of investments via public-private partnerships whereby concession operations are attributed to private operators.
- **Railways:** the railway network is poorly developed and covers 3.505 km, of mainly single track lines. The development plan of the National Railway Corporation seems promising as its purpose is to modernise the existing network, create new East-West roads and connect the border countries.
- **Airports:** 36 airports, of which 5 international airports are managed by the Federal Airport Authority of Nigeria which is to be privatised.

- **Harbours and waterways:** this sub-sector is vital for the economy of the country. The harbour infrastructures seem to be sufficient, unlike the inner navigable network which remains under-developed. A new legal and regulatory framework is being examined, in order to strengthening public-private partnerships.
- **Water:** 57% of the population has access to drinking water and the wastewater treatment system is insufficient. Currently, the development activities in large cities of the country will enable foreign companies to participate in large projects, for both supply of drinking water and sanitation. The EU has approved a financial support amounting to MEUR 230 for hydraulic infrastructures and the World Bank has launched a program of MUSD 210.
- **Energy:** the electric power production is 3000 MW, well under the needs of the country (hydraulic: 30% - gas: 38.5% - thermal: 31.5%). Production, transmission and distribution are managed by PHCN (*Power Holding Company of Nigeria*) which is currently being reorganised with a view to privatisation. In order to reach the objectives set by President Obasanjo to obtain 10,000MW, the private sector will be highly challenged after the opening up of the electric sector through the IPP (Independent Power Producer) to private investors. This will create the opportunity, in the next five years, for many projects related to various sources (hydraulic, gas, thermal) to be implemented within the framework of a public-private partnership.

HOUSING AND FUNCTIONAL BUILDINGS

- **Housing:** housing needs are considerable in Nigeria, where the deficit is estimated at over 14 million units. The housing policy reform initiated in 2002 seems ambitious with an objective of 720,000 dwellings to be built per year. Following this reform, the Federal Ministry of Urban Development and Housing was created, the Federal Mortgage Bank of Nigeria was restructured and the real estate promotion was reorganised.
- **Functional buildings:** the major construction projects are mainly located in Lagos and Abuja. Since 1981, the starting date of the transfer operation to the new capital Abuja, numerous sites have been started for the construction of premises for private companies, para-statal companies, and embassies. During the last few years, Lagos and Abuja have experienced a demographic explosion generating considerable needs in terms of urban infrastructures and public utility works for education, health, and telecommunications.

BUILDING MATERIALS

- **Cement:** the 7 existing cement plants cover only 25% of the country's needs. Since the privatisation process initiated in 1999, this sub-sector is expanding with a growth rate of 23% in 2003. In 2005 the European Investment Bank signed loans amounting to EUR 123 million with Obajana Cement Plc, a subsidiary of the Nigerian company Dangote Industries Limited, for funding the construction and exploitation of a new cement plant, with a capacity of 4.4. million tons per year. This plant, which will be located in Obajana, in the State of Kogi, in the centre of the country, is designed to supply the Nigerian market.
- **Other building materials:** despite the considerable raw material resources (loam, limestone, marble, granite...), Nigeria imports a large part of value-added building materials.

KEY PLAYERS

Institutions

Federal Ministry for Works

Mabushi District, Abuja - Tel : +234 923 465 50 / 463 74 - Fax : +234 923 463 78 / 401 74
Web : www.nigeria.gov.ng/fed_min_works.aspx

Federal Ministry for Housing and Urban Development

Mabushi District, Abuja - Tel : +234 952 111 631 / 967 134 55 - Fax : +234 952 118 47
Web: www.nigeria.gov.ng/fed_min_housing_urban_dev.aspx

Federal Ministry for Power and Steel

Annex 3 (3rd & 4th Floors), Federal Secretariat Complex, Shehu Shagari Way, Central Area, P.M.B. 278, Garki, Abuja - Tel : +234 952 394 62 / 65 - Fax : +234 952 366 52
Web : http://www.nigeria.gov.ng/fed_min_power_steel.aspx

Federal Capital Territory

Area 11, Garki, Ahmadu Bello way, Abuja - Tel : +234 931 410 96 - Fax : +234 952 340 14 6 Web : www.fct.gov.ng

Federal Ministry for Transport

Annex 3, New Federal Secretariat Complex, Shehu Shagari Way, Abuja - Tel : +234 952 370 513
Web : www.nigeria.gov.ng/fed_min_transport.aspx

Federal Ministry for Water Resources

Block A, Old Federal Secretariat, Garki Area 1, P.M.B. 159 Garki, Abuja - Tel : +234 923 424 15 / 421 80
Web : www.nigeria.gov.ng/fed_min_water_resources.aspx

Construction & Civil Engineering Contractors & Studies**AMEC**

c/o NETCO, Stallion House, 2, Ajose Adeogun Street, Victoria Island Lagos - Tel : +234 177 467 91

BNL Engineering & Construction (Bouygues Group)

564, Independence avenue, PO Box 1669 Garki, Central Area, Abuja - Tel : +234 961 210 11
Fax : +234 9 612 16 71 - Email : bnl@bouygues-construction.com

BORINI PRONO & Co (PRONO Spa Group)

11 Burma Road, PO Box 54, Apapa, Lagos - Tel : +234 587 6087 / 5751 - Fax : +234 587 1397

BULET International Nigeria

Plot 4, Shehu Shagari Way, Central District Abuja - Tel : +234 952 331 39 - Fax : +234 923 470 63
Email : buletgn@metrong.com

CAPPA D'ALBERTO Pic

72, Campbell Street, PO Box 870, Lagos - Tel : +234 126 451 69 / 70 - Fax : +234 126 337 94
Email : capdal@hyperia.com

DANTATA & SAWOE Construction Company

P. O. Box 3858, Nyanya Road, Garki, Abuja, F.C.T. - Tel : +234 923 403 01 / 422 18
Fax : +234 923 422 14 - Email : webmaster@dantata.com - Web : www.dantata.com/DantataandSawoe
P. O. Box 21608, 20 Babatunde Ladega Street, Omole Estate (off Isheri Road), Ikeja, Lagos
Tel : +234 904 003 39 - Fax : +234 149 702 38

DECL - Dragages Engineering & Construction (Bouygues Group)

564, Independence avenue, PO Box 1669, Garki, Central Area, Abuja - Tel : +234 961 210 11
Fax : +234 961 2 16 71

De-Crown (W.A.) Co

3 Zuma Close, Off Udi Street, Aso Drive, Maitama, P.O.Box 1132, Garki, Abuja - Tel : +234 952 347 34
Email : decrown@rosecom.net - Web : www.decrown-ng.com
Decrown House, Town Planning Road, Oluloye Main Estate, Ring Road, U.I., P.O. Box 21546, Ibadan
Tel : +234 223 189 47 / 8 - Email : decrown@rosecom.net

DEC Nigeria (Silt & Soils)

35A Alfred Rewane Road - PO Box 54955 - Falomo IKOYI Lagos - Tel. : +234 126 904 29 - Fax : +234 126 953 62
Web : www.decnv.com

DUMEZ Nigeria

7/11 Sir Mobolaji Bank-Anthony street, PO Box 2352 Lagos - Tel : +234 126 3640 - Fax : +234 126 345 90

FOUGEROLLE Nigeria (EIFFAGE Group)

Total house, Plot 247, Herbert Macaulay way, Opposite NNPC office complex, Central business area, Abuja
Tel : +234 967 016 74 / 877 708 69 - Fax : +237 923 434 39 - Email : pacofxo@micro.com.ng

HFP Engineering Nigeria

Plot N3, Business District, Victoria Garden City, KM 22, Lagos-Epe Expressway, Lagos - Tel : +234 146 181 81
Fax : +234 146 181 51 - Email : chai@globesa.com - Web : www.hfpeng.com

JULIUS BERGER Nigeria (Bilfinger Berger Group)

Berger Junction, Utako District, Abuja F.C.T - Tel : +234 961 147 26 / 952 330 6769 - Fax : +234 961 140 41 / 43
Email : hartmut_tolle@julius-berger.com - Web : www.julius-berger-nigeria.com

P.W. Nigeria

Plot 9, Outer Northern Expressway Maitama, Abuja - Tel : +234 931 479 61 - Fax : +234 931 408 88
Email : pwn@pw-limited.com

R.C.C Nigeria

Consortium House, Plot 1682 Sanusi Fafunwa Street, Victoria Island Lagos, Tel : +234 262 2076 / 2293
Fax : +234 261 1635 - Email : rccnig@rcc-nigeria.com - Web : www.rccnigeria.com

Roads Nigeria

Bye-Pass Road, P. O. Box 24, Sokoto - Tel : +234 602 357 36 / 330 11 - Fax : +234 602 342 33

SALINI Nigeria

11 plot 655, Blantyre Street, Wuse 2, Abuja - Tel : +234 952 384 28 / 305 71 - Fax : +234 952 305 79

SCC Nigeria

Plot 741 Cadastral Zone B4, Abuja - Tel : +234 965 510 00 - Fax : +234 955 511 11
Email : abuja@sccnig.com

SETRACO Nigeria

Plot 192, Block 11, 10 Makeni Street Zone, Abuja - Tel : +234 952 349 46 / 47 - Fax : +234 952 349 45
Email : setraco@micro.com.ng

Sogea-Satom Nigeria

Co. HAPEL Nigeria Limited. Old Airport Road - PO Box 137, Ibadan

STRABAG Construction Nigeria

Onex Road, Gwarinpa District, Along Kubwa Expressway, P.M.B. 77, Abuja - Tel : +234 952 106 91 / 521 1039
Fax : +234 952 394 89

The Arab Contractors

Plot 145 Ajose Adeogun Street , Victoria Island, P.O.Box 50593, Lkoyi Lagos - Tel : +234 147 033 42
Fax : +234 126 169 00 - Email : nigeria@arabcont.com

TREVI Foundations Nigeria Ltd.

Plot 4, Block B, Gbagada Industrial scheme, Gbagada Expressway, Gbagada, Lagos
Tel : +234 179 188 81/82 / 155 509 81/82 - Fax : +234 155 509 83 - Email : fnl@trevinigeria.com
Web : www.trevinigeria.com
Plot 121/122, Trans-Amadi Industrial Layout, PMB 5410 Port Harcourt - Tel : +234 234 842 345 26 / 396 57 / 8
Fax : +234 842 342 92 - Email : fnlph@trevinigeria.com

UTC Nigeria

27 Wharf road, Apapa, P.M.B 1005, Lagos - Tel : +234 154 515 31 - Fax : +234 587 232

Control**BUREAU VERITAS**

Block 7, Aba Close, Area 8, Garki, Abuja - Tel : +234 923 432 36 - Fax : +234 923 932 38
25 Glover Road, P.O. Box 51298, Ikoyi-Lagos, Tel : +234 126 926 15 - Fax : +234 126 931 57
Email : jahangir.khan@ng.bureauveritas.com

COTECNA Nigeria

10 Engineering Close, Off Idowu Taylor, Victoria Island, Lagos - Tel : +234 146 109 43 / 54
Web : www.cotecna-nigeria.com

Intertek Nigeria

No. 47, Oladipo Oluwale Street, GRA Apapa, Lagos
No. 28 Effurun/Sapele Road, Opposite New Nigerian Bank Plc, Effurun, Warri
Plot 152, Rumuogba Estate, Near Genesis Restaurant, Off Aba Road, Port Harcourt

SGS INSPECTION SERVICES

7B, Etim Inyang Crescent, Off Muri Okunola Street, Victoria Island Extension, Lagos
Tel : +234 012 625 344 / 349 / 620 736 - Fax : +234 01 262 0732
1, Wogu Street, D-Line, Port Harcourt - Tel : +234 842 383 49 - Fax : +234 842 383 49

Building materials

ASHAKA CEM (Lafarge Group)

N°1 Audu Bako Way, PMB 3276 Kano - Tel : +44 149 484 0661 / 0200 - Fax : +44 149 484 0662

Atlas Cement Co (Lafarge Group)

59 A Woji Road, GRA Phase 2, Port Harcourt - Tel : +44 149 484 0670

Berger Paints Nigeria Plc

Oba Akran Avenue, Ikeja Industrial Estate, P.M.B. 21052, Ikeja Lagos - Tel : +234 190 0030 / 497 6980
Fax : +234 196 2312

DANGOTE Group

Marble House, 1, Kingsway Road, Ikoyi, Lagos - Tel : +234 126 951 08 / 09 / 10 - Email : info@dangote-group.com

DN MEYER

Plot 34, Oregun Industrial Estate, Mobolaji Johnson Avenue, Alausa, Ikeja - Tel : +234 149 312 568 / 177 40590
Fax : +234 149 338 02 - Email : info@meyerpaints.com - Web : www.meyerpaints.com

NIGERCEM - Nigerian Cement Company

5 Leck Ave, Po Box 331 Enugu - Tel : +234 428 030 50

NIGERITE Ltd

Oba Akran Avenue, P.M.B. 21032, Ikeja - Tel : +234 149 789 00 / 9 - Fax : +234 270 0953 / 0955
Email : sales@nigeritelimited.com - Web : www.nigeritelimited.com

OBAJANA Cement Plc

Marble House, 1 Alfred Rewane Rd, Falomo, Ikoyi, Lagos - Tel : +234 126 951 08 / 09 / 10 - Fax : +234 126 950 09 / 953 16 - Email : dangote@dangote-group.com

WAPCO Nigeria (Lafarge Group)

Elephant Cement House, Assibifi Road, PO Box 1001, Alausa - Ikeja, Lagos State - Tel : +234 134 508 40 / 9
Fax : +234 155 474 09

Intermediary Organisations

Bureau of Public Enterprise

Osun Crescent, Maitama, Abuja - Tel : +234 941 346 36 - Fax : + 234 941 346 57 - Web : www.bpeng.org

FOCI - Federation of Construction Industry

18 Adeyomo Alakija Street, Victoria Island, Lagos - Tel : +234 161 6567 - Fax : +234 126 165 64

LCCI - Lagos Chamber of Commerce and Industries

Commerce House, 1 Idowu Taylor Street, Victoria Island, P.O.Box 109, Lagos - Tel : +234 126 236 65
Fax : +234 +234 126 236 65 / 6 - Email : inform@lagoschamber.com - Web : www.lagoschamber.com

NACCIMA - Nigerian Association of Chambers of Commerce, Industry, Mines and Agriculture

15A, Ikorodu Road, Maryland Bye-Pass, P.M.B. 12816, Lagos - Tel : +234 147 108 27 / 149 647 27
Fax : +234 149 647 37 - Email : contact@naccima.com - Web : www.naccima.com

NEPZA - Nigeria Export Processing Zones Authority

No. 2 Zambezi Crescent, Cadastral Zone A6, off Aguiyi Ironsi Street, Maitama, Abuja - Tel : +234 941 315 98
Fax : +234 941 315 50 - Email : info@nepza.org - Web : www.nepza.org

Nigerian Institute of Town Planners

2 Ilupeju Bypass, Ilupeju, P.O.Box 53727, Falomo Post Office, Ikoyi, Lagos - Tel / Fax : +234 145 222 84
Email : niitp@yahoo.com

NIPC - Nigerian Investment Promotion Commission

Plot 1181 Aguiyi Ironsi Street, Maitama District, P.M.B. 381 Garki, Abuja - Tel : +234 941 343 80 / 341 03
Fax : +234 +234 941 341 12 - Email : info@nipc-nigeria.org, nipc@nipc-nigeria.org - Web : www.nipc-nigeria.org

Nigerian Institute of Architects

2, Dolphin Annex, Beside Federal Secretariat Phase II, Ikoyi. P.O. Box 178, Lagos. - Tel : +234 161 7940 / 794
Email : njarchitects@yahoo.com

NIOB - Nigerian Institute of Building

1, Market Street, Oyingbo, P.O.Box 3191, Lagos - Tel : +234 173 957 19

Oil and Gas Free Zone Authority Office

Onne / Port Harcourt, Rivers State - Tel : +234 842 306 131 / 309 21 - Fax : +234 842 361 30
Web : www.onnefreezone.com

NBRRI - Nigerian Building and Road Research Institute

Plot 335, Cabes Street Wuse Zone II, Abuja - Tel : +234 952 374 66

The Nigeria Society of Engineers

National Engineering Centre, No. 1, Engineering Close, Off Idowu Taylor Street, P.O. Box 72667, Victoria Island, Lagos - Tel : +234 126 173 15 / 49 - Email : nse@nse.org.ng - Web : www.nse.org.ng

Water / Energy / Transport**Federal Airports Authority of Nigeria**

PMB 21607, Ikeja, Lagos - Tel : +234 149 703 35

National Maritime Authority

4 Burma Road, Apapa, Lagos - Tel : +234 158 722 14 Fax : +234 154 507 72 - Email : servicom@nma.gov.ng
Web : www.nma.gov.ng

Nigerian Ports Authority (NPA)

Tofa House, Plat 770, Central Business District Area, Wuse, Abuja - Tel : +234 952 371 404
Fax : +234 95237143 - Web : www.nigerian-ports.net

Nigerian Railway Corporation (NRC)

Yellow House, Plot 739, Off Ibrahim Babangida Av., Maitama District, P.M.B. 5016, Abuja - Tel : +234 952 319 123
Web : www.nrc-ng.org

OANDO

Stallion House (8th-10th floor), 2, Ajose Adeogun Street, Victoria Island, Lagos - Tel : +234 126 012 909
Email : info@oandopl.com - Web : www.oandopl.com

PECN - Power Electric Company of Nigeria

Transformer House, Maitama, Abuja, - Tel : +234 941 355 00 / 2 - Fax : +234 941 355 01
Email : mdce@nepanigeria.org - Web : www.nepanigeria.org

Real Estate**Federal Housing Authority**

Julius Nyerere Crescent off Yakubu Gowon Crescent, Asokoro, FCT Abuja - Tel : +234 931 449 62 / 64
Fax : +234 931449 63

UACN Property Development Company Plc (UPDC)

Niger House, 1-5 Odunlami Street, Lagos Island, Lagos State - Tel : +234 126 622 57 - Fax :
Email : fiyamu@uacnplc.com - Web : www.updcplc.com

Banks**Associated Construction Development Bank**

18/20, Adeola Street, Medina Estate, Gbagada, Lagos State - Tel : - Fax : +234 155 520 40 / 41
Web : www.acdbonline.com

Bank of Industry Ltd.

P.M.B. 2357, Mohammed G. Alkali, 63-71 Broad Street, Lagos - Tel : + 234 177 393 09 - Fax : + 234 126 670 74

Central Bank of Nigeria

Tinubu Square, P.M.B. 12194, Lagos - Tel : +234 126 601 00 / 606 47

Co-operative Development Bank Nigeria Limited

105 Oron Rd, P.M.B. 1203, Uyo, - Tel : +234 852 028 33 / 852 027 81

Federal Mortgage Bank of Nigeria

PMB 2273, Plot 124 Moshood Abiola Rd., Garki Area 2, Abuja - Tel : +234 923 442 12

Nigerian Export Import Bank (NIXEM) Limited

Allied House, 155/161 Broad Street, Lagos, Nigeria - Tel : +234 126 410 4150

Nigerian Industrial Development Bank

NIDB House, 63/71 Broad St, P.O. Box 2357, Lagos - Tel : +234 126 634 70 / 126 634 95 / 635 15

People's Bank

33 Balogun St, P.M.B.12914, Lagos, - Tel : +234 126 642 41 / 378 57 / 675 71