

COTE D'IVOIRE



GENERAL ECONOMIC DATA	
Population - 2005	18.1 million
Area	322 463 Km ²
GDP - 2005	16.1 billion
GDP per inhabitant - 2005	USD 883
Growth rate - 2005	0.5%
Inflation - 2005	3.9%
Trade balance (% of GDP) - 2005	15.5%
Budget balance (% of GDP) - 2005	-1.9%
Investment (% of GDP) - 2005	10.5%
Domestic savings (% of GDP) - 2005	18.3%
Total debt (% of GDP) - 2004	88.2%
COFACE Country risk rating	D

Sources : World Bank, World Development Indicators database, April 2006
BAfD/OCDE (2005), Perspectives économiques en Afrique
Banque de France, Rapport annuel de la Zone Franc, 2006
FMI, Perspectives Economiques Régionales, May2006
Missions Economiques, MINEFI - DGPTÉ
CIA, The World Factbook - COFACE Rating

ECONOMY STRUCTURE

Côte d'Ivoire was for a long time the main economic pole of the sub-region due to the assets of its economy (cocoa, textiles, agro-food) and to its port infrastructure. But the slowing down of the economy in 1999 increased by the political crisis which started in 2002 had a negative impact on the economic activity of Côte d'Ivoire (closing down of plants, decrease in private investments, crisis of the business sector, slowdown in the European financial support granted by the international donors ...). However, the European Commission announced in May 2006 that it would shortly grant a financial aid of EUR 40 million for Côte d'Ivoire, mainly for drinking water supply, drainage and health. During the same period,

the IMF considered restoring its support, at least at a first stage, within the framework of post-conflict assistance.

Sectorial distribution:

- Primary industry (23.3% of GDP and 49% of the working population): cocoa (40% of world production), coffee, cotton, palm oil, breeding, fishing
- Manufacturing industry (22.9% of GDP): agro-food, hydrocarbon, packaging, metallurgy & mechanics, textile, **Construction & Civil Engineering (3% of GDP)**
- Services sector (53.8% of GDP): transport, trade, communications, corporate banking, financial services

CONSTRUCTION & CIVIL ENGINEERING SECTOR

The major project policy launched in 1996, aiming at developing the country's infrastructures by favoring private investments, did not meet its objectives. Out of the 12 "large scale works of Africa" ("*12 travaux de l'éléphant d'Afrique*") only two projects were completed. This failure is mainly due to the lack of interest of the private sector given the lack of profitability of the projects and to the Ivorian conflict, which contributed to the donors' withdrawal. The Construction & Civil Engineering sector has gone through a substantial slowdown because of the absence of projects.

However, the donors' return in the field of basic infrastructure rehabilitation, as well as the continuation of the Special Programme for the Capital Transfer to Yamoussoukro, with a project portfolio assessed at EUR 4 billion seem to offer numerous opportunities in the Construction & Civil Engineering sector.

PLAYERS

Traditionally, French companies are highly present on the Construction & Civil Engineering market in Côte d'Ivoire. This is the case of the Vinci Group, represented by Sogea-Satom, Colas as well as the Bouygues Group with its Setao subsidiary. However, they have reduced their pace of activity since the Ivorian crisis, or even ceased their activity (Fougerolle) altogether.

Two local companies are present on the large building sites, namely Sonitra, a company of Israeli and Cote d'Ivoire origin, and the CMI company in the construction sector.

In the field of civil engineering and construction at a smaller scale, numerous local SMEs are present on the market, among which: Sud Construction and Sibagec.

The small structures involved in small works are subject to competition caused by informal companies, so that they intervene as subcontractors of the general construction companies in the private sector or in small segments within the tenders which are split into lots.

INFRASTRUCTURES

- **Roads:** the road network covers 80,000 km comprising 6,500 km of asphalted roads, of which 60% are over 15 years old. Côte d'Ivoire launched, in 1998, the Programme for Transport Structural Adjustment (PAST-CI) upon the request of the international donors (WB, EU and AFD) targeting the liberalisation of the sector. On this occasion, two entities were set up, one in charge of the performance of works (l'Agence de Gestion des Routes - Ageroute), and the other with infrastructure financing and maintenance (Fonds d'Entretien Routier). The project of the motorway between Abidjan and Yamoussoukro will be financed by the Islamic Development Bank.
- **Railways:** there is only one line linking Abidjan to Ouagadougou (Burkina Faso). Within framework of the World Bank programme (1996 - 2001, MUSD 18) part of the infrastructures were rehabilitated in order to revive the rail transport service. The network is managed by Sitarail and the Rail Investment Fund was implemented in 2001 for infrastructure modernisation. However, since the occurrence of the crisis this line has been highly disrupted.
- **Airports:** there are 3 international airports (Abidjan (90% of the traffic), Bouaké, and Yamoussoukro), 14 regional airports and 27 aerodromes. The National Agency for Civil Aviation and

Meteorology (ANAM) deals with the management of all airports, except for the activities carried out by the Agency for the Air Navigation Security in Africa and Madagascar (Asecna).

- **Harbours and Waterways:** Côte d'Ivoire has two deep water ports: the autonomous port of Abidjan (16,300 tons in 2003) and San Pedro. The projects of developing the two ports have been elaborated but have not been implemented because of the crisis.
- **Water:** the drinking water access rate in 2002 was 84% (98% in the urban area and 77% in the rural area). As regards drainage, the rate is 40% (61% in the urban area and 23% in the rural area). SODECI manages the production and the supply of water in the cities and treats the currently collected used waters. However, the water and drainage sector has been characterized, during the last years, by a poor management because of the crisis. The needs for human hydraulics are estimated at more than EUR 280 million for the 2006 – 2010 period.
- **Energy:** Côte d'Ivoire produces more than 5,000 GWh per year (66% thermal, 33% hydraulic power). The hydraulic power production originates from the 6 dams operated by the Ivorian Electricity Company (*Compagnie Ivoirienne d' Electricité* - CIE). The thermal power production comes from the Ivorian Electricity Production Company (*Compagnie Ivoirienne de Production d'Electricité* - CIPREL SA) and Azito Energie SA. Transport and supply are the responsibility of the Ivorian Government. Several projects aiming at developing the power network until 2010 are planned, with an investment estimated at FCFA 886 billion. They mainly involve the new dam from Soubré, the creation of a complementary turbine for Azito plant and HT and LV lines.

HOUSING AND FUNCTIONAL BUILDINGS

- **Housing:** since the crisis, the construction of dwellings has decreased by 50% (from 8,000 to 4,000), while the estimated needs are in excess of 40,000. This situation is a major concern the conflict having entailed a high migration to Abidjan. The needs for residential construction are estimated at USD 100 million by the World Bank, which is ready to support this reconstruction project within a post-conflict assistance. Moreover, the construction of 15,000 dwellings in Yamoussoukro is scheduled within the Special Program for Transfer from the Abidjan Capital to Yamoussoukro (PSTCY). The Housing Bank of Cote d'Ivoire (BHCI), established in 1994, is specialised in financing social housing and real estate activity.
- **Functional buildings:** PSTCY scheduled from 2003 to 2010 has an estimated value of EUR 4.24 billion and represents the highest future building site in Côte d'Ivoire. Numerous building construction projects are featured within this programme: institutional (Government, ministries, public buildings) school, administrative, cultural, sport buildings (Olympic complex), international hospital, trade buildings, exhibition centres

BUILDING MATERIALS

The market was significantly reduced since the occurrence of the crisis and prices have been increasing, as shown by cement market, the prices of which are dependant on the import of raw materials (clinker, gypsum..). Moreover, the suppliers of construction materials are subject to competition from the large construction companies, directly influencing the purchase groupings abroad, on the one hand, and from an unofficial market, particularly active by the “dumping policy” practiced, on the other hand.

KEY PLAYERS

Institutions

Ministry for Economic Infrastructures - www.mie.gouv.ci

Plateau, Immeuble Postel 2001, BP V 06 Abidjan - Tel : +225 20 34 73 15 - Fax : +225 20 21 37 30

- Directorate of Road Infrastructures (D.I.R.) - Tel : +225 20 33 18 00
- Directorate of Humane Hydraulic (D.H.H.) - Tel : +225 20 21 02 87

Ministry for State in Mines & Energy :

Plateau, Tour SCIAM - Tel : +225 20 21 66 17 / 20 21 64 52

Ministry for Construction & Urbanism

Plateau, Tour D - Tel : +225 20 21 82 35

- Directorate of Construction and Urbanism - Tel : +225 20 21 03 69
- Directorate of Drainage and Infrastructures - Tel : +225 20 21 21 91

Ministry for Transports

Plateau, Imm. Postel 2001, 01 BP 7059 Abidjan 01 - Tel : +225 20 34 48 57 - Fax : +225 20 34 48 54

- Directorate of Inland Transports - Tel : +225 20 21 59 05 / 20 21 71 18
- General Directorate of Maritimes and Harbour Affairs - Tel : +225 20 21 51 71 / 20 21 69 68

Special Program for the Transfer of the Capital from Abidjan to Yamassoukro

Cocody - II Plateaux, 7è Tranche Lot n° 2886, 06 BP 1708 Abidjan 06 - Tel : +225 22 52 67 45

Fax : +225 22 52 67 61 - Email : info@transfert-capitale.ci - Web : www.transfert-capitale.ci

Construction & Civil Engineering Contractors

Batiplus

BP. 11/1400, Abidjan - Tel : +225 21 75 86 02 - Fax : +225 21 26 30 17 - Email : batiplus@africaonline.co.ci

CIBTP

BP. 01/7633, Abidjan - Tel : +225 21 26 02 47 - Fax : +225 21 26 02 47

CMI

BP. 15/270, Abidjan - Tel : +225 21 27 34 48 - Fax : +225 21 27 32 40 - Email : cmi1946@africaonline.co.ci

Colas

BP. 01/1082, Abidjan - Tel : +225 21 24 98 88 - Fax : +225 21 25 32 87 - Email : centrecijb@aviso.ci

Cori

BP. 18/2014, Abidjan - Tel : +225 21 27 40 04 - Fax : +225 21 27 25 88 - Email : cori@africaonline.co.ci

Entreprise Koman Dao

10 BP 338? Abidjan, Côte d'Ivoire- Tel : +225 2345 31 87 - Fax : +225 23 45 04 22 - Email : sek@africaonline.co.ci

Franzetti (Groupe Sade)

Z.I. Koumassi, B.P. 1724, Abidjan - Tel : +225 21 36 22 15 - Fax : +225 21 36 02 04

Ivoire Ingenierie (2I)

15 BP 881 Abidjan - Tel : +225 21 75 15 50 - Fax : +225 21 75 28 80 - Email : ii@ivoireii.com

Jean Lefebvre

BP. 01/3999, Abidjan - Tel : +225 21 24 96 66 - Fax : +225 21 35 03 08 - Email : lefbvr@aviso.ci

RGCC - Régionale de Génie Civil et de Construction

BP. 15/771, Abidjan - Tel : +225 21 35 37 93 - Fax : +225 21 25 81 48 - Email : rgcc-sa@aviso.ci

SETAO

BP. 01/925, Abidjan - Tel : +225 21 35 35 27 - Fax : +225 21 35 22 94 - Email : setao@setao.ci

SIBAGEC - Société Internationale de Bâtiment & Génie Civil

BP. 01/304, Bouake - Tel : +225 31 63 35 92 - Fax : +225 31 63 31 65 - Email : sibagec@aviso.ci

SIEGIM CI

BP. 23/1090, Abidjan - Tel : +225 22 41 66 65 - Fax : +225 22 41 67 66

SITC

BP. 01/1695, Bouake - Tel : +225 31 63 15 70 - Fax : +225 31 63 83 69 - Email : sitc@odaci.net

Sogea-Satom Côte d'Ivoire

Immeuble Longchamp - Avenue Marchand 01 - BP 656 Abidjan - Tel : +225 20 21 92 09 - Fax : +225 20 21 92 09
Email : sogeeatomci@aviso.ci

SONITRA

BP. 01/2609, Abidjan - Tel : +225 20 37 10 40 - Fax : +225 20 37 14 00 - Email : sonitra@sonitra.com
Web : www.sonitra.com

Sud Construction

BP. 20/776, Abidjan - Tel : +225 21 24 29 25 - Fax : +225 21 24 29 26

Control**APAVE**

BP. 15/684, Abidjan - Tel : +2225 20 21 88 65 - Fax : +225 20 21 07 52

BIVAC International

BP. 17/1155, Abidjan - Tel : +225 20 30 04 30 - Fax : +225 20 30 04 27

Bureau Veritas

BP. 01/1453, Abidjan - Tel : +225 20 21 15 70 - Fax: +225 20 22 77 15
Email : bernard.salat@ci.bureauveritas.com

BUROTEC

Bp. 05/1107, Abidjan - Tel : +225 21 25 98 98

SGS

BP. 01/795, Abidjan - Tel : +225 21 24 00 42 – Fax : +22520 22 08 16 - Email : coteivoire@sgsgroup.com

SOCOTEC

BP. 01/635, Abidjan - Tel : +225 20 21 20 10 – Fax : +22520 21 85 45 - Email : socotec.africa@aviso.ci

UCC

BP. 16/966, Abidjan - Tel : +225 21 25 86 46 – Fax : +22521 25 87 77

Engineering firms**BNETD - Bureau National d'Etude Technique et de Développement**

BP. 04/945, Abidjan - Tel : +225 22 44 28 05 – Fax : +225 22 44 56 66 - Email : info@bnetd.sita.net

CCACY

BP. 06/1230, Abidjan - Tel : +225 20 21 41 52 – Fax : +225 20 21 06 42 - Email : cy@africaonline.co.ci

CICOP - Conseil Ingénierie Coordination Organisation Prévention

BP. 18/2708, Abidjan - Tel : +225 21 24 46 63 – Fax : +225 21 24 46 63 - Email : cicopci@africaonline.co.ci

Engineering & Construction

BP. 06/57, Abidjan - Tel : +225 22 42 56 37 – Fax : +225 22 42 18 04

ETECO - Etudes Techniques et Coordination

BP. 01/1687, Abidjan - Tel : +225 20 32 70 80 – Fax : +225 20 32 18 96 - Email : eteco@globaccess.net

Gauff Engineering

BP. 08/851, Abidjan - Tel : +225 22 44 40 82 – Fax : +225 22 44 02 24

Laboratoire du Bâtiment et des Travaux Publics (LBTP)

04 BP 03 ABIDJAN 04, Rue Clément Ader, Zone 4, Abidjan - Tel : +225 21 21 23 00 – Email : lbtp@aviso.ci

SCO - Société de Coordination et d'Ordonnement Afrique de l'Ouest

BP. 01/4097, Abidjan - Tel : +225 20 21 47 13 - Fax: +225 20 21 85 90 - Email : scoao@africaonline.co.ci

Intermediary Organisations

CHANIE - National Chamber of Consulting Engineers, Civil Engineering and Construction Experts

13 Rue Paris village Plateau, 01 BP 8466 Abidjan 01 - Tel : +225 20 30 01 55 - Fax : +225 20 21 86 15
Email : geranollo@hotmail.com

National Chamber of Real Estate Experts of Cote d'Ivoire

Plateau 10,14 Avenue Noguès, 01 BP 237 Abidjan 01 - Tel : +225 20 22 54 88 - Fax : +225 20 21 11 49
Email : bamouss@aviso.ci

GIBPT - Groupement Ivoirien du Bâtiment et des Travaux Publics

Adresse Zone3, 25, rue des carrossiers, 01 BP 464 Abidjan 01 - Tel : +225 21 25 29 46 - Fax : +225 21 25 29 57
Email : gibtp@aviso.ci

Order of Architects of Côte d'Ivoire

Plateau 8, rue Paris Village 17 BP 278 Abidjan 17 - Tel : +225 20 31 14 40 - Fax : +225 20 31 14 50
Email : guillaumekoffi@koffi-diabate.com

Water / Energy / Transport

Agence de Gestion des Routes (AGEROUTE)

08 BP 2604 ABIDJAN 08, avenue Terrassons de Fougères, Abidjan-Plateau - Tel : +225 20 25 10 00
Email : ageroute@afnet.net

CIE - Compagnie Ivoirienne d'Electricité

BP. 01/6923, Abidjan - Tel : + 225 21 23 33 00 - Fax : +225 21 23 35 88 - Email : info@cie.ci - Web : www.cie.ci

Fonds d'Entretien Routier (FER)

04 BP 3089 ABIDJAN 04, Avenue Terrassons de Fougères, Abidjan Plateau - Tel : +225 20 31 13 05
Email : fer@aviso.ci

Port Autonome d'Abidjan (PAA)

BP V 85 Abidjan, rue A22 des Piroguiers, Boulevard du Port - Tel : +225 21 23 80 00
Email : dgpaa@aviso.ci

Port Autonome de San-Pédro (PASP)

BP 339-340 San Pedro - Tel : +225 34 71 72 00 – Email : direction@sanpedro-portci.com
Web : www.sanpedro-portci.com

Société d'Exploitation et de Développement Aéroportuaire, Aéronautique et Météorologique (SODEXAM)

15 BP 990 Abidjan 15 - Tel : +225 21 58 20 01 - Email: sodexam@sodexam-ci.com

SODECI - Société de Distribution d'Eau de la Côte d'Ivoire

BP 01/1848, Abidjan - Tel : +225 21 23 30 00 6 - Fax : +225 21 23 30 06 - Email : sodeci@sodeci.ci

Sitarail

Res Memanou, Boulevard Clozel Abidjan, 16 B.P 1216 Abidjan 16 - Fax : +225 20 21 48 47

Banks

BACI - Banque Atlantique CI

Av. du Général de Gaulle Plateau 04 BP 1036 - Abidjan 04 - Tél. : 20 21 82 18 / 20 31 59 50 - Fax : 20 21 68 52

Housing Bank of Côte d'Ivoire

22 Avenue Joseph Anoma - Adresse: 01 BP 2325 Abidjan 01 Côte d'Ivoire - Tel : +225 20 25 39 39
Fax : +225 20 22 58 18 - E-mail: info@bhci.ci

BIAO-CI - Banque Internationale pour l'Afrique Occidentale

8,10 av Joseph Anoma, Plateau, Abj Code Postal : 01 BP 1274 Abidjan 01
Tel : +225 20 20 07 20 - Fax : +225 20 20 07 00 6 - Email : biaoscsq@africaonline.co.ci - Web : www.biao.co.ci

BICICI - Banque Internationale pour le Commerce et l'Industrie en Côte d'Ivoire

Av. Franchet d'Esperey, Plateau, Abidjan - Code Postal : 01 BP 1298 Abidjan 01
Tel : +225 20 20 16 00 - Fax : +225 20 20 17 00

BNP Paribas

Immeuble Alliance 17 avenue Terrasson de Fougères - Code Postal : 17 - BP 09 Abidjan 17
Tel : +225 20 21 86 96

BOA-CI - Bank of Africa - Côte d'Ivoire

11 Av. Joseph Anoma, 01 BP 4132, Abidjan 01 - Tel : +225 20 33 15 36 – Fax : +225 20 33 23 98 / 20 32 89 93

Banque Populaire du Maroc

Imm. Jaceda, Plateau, Abidjan Code Postal : 01 BP 368 Abidjan 01 - Tel : +225 20 21 69 05 - Fax : +225 20 21 44 60

SIB - Société Ivoirienne de Banque

34, Boulevard de la République, Immeuble Alpha 2000 Code Postal : 01 BP 1300 Abidjan 01
Tel : +225 20 200000 - Fax : +225 20 21 97 41- Web : www.sib.ci

Citibank N.A.

28, av. Delafosse, imm. B. Roussel, Plateau, Abidjan - Code Postal : 01 BP 3698 Abidjan 01
Tel : +225 21 46 10 - Fax : +225 21 54 93