

# BURKINA FASO



GENERAL ECONOMIC DATA	
Population - 2005	13.2 million
Area	274 122 Km <sup>2</sup>
GDP - 2005	USD 5.2 billion
GDP per inhabitant - 2005	USD 425
Growth rate - 2005	7.5%
Inflation - 2005	6.3%
Trade balance (% of GDP) - 2005	-8.4%
Budget balance (% of GDP) - 2005	-3.9%
Investment (% of GDP) - 2005	19.7%
Domestic savings (% of GDP) - 2005	7%
Total debt (% of GDP) - 2005	33.3%
COFACE Country risk rating	B

Sources : FMI, *Perspectives Economiques Régionales*, May 2006  
BAfD/OECD (2005), *Perspectives économiques en Afrique*  
World Bank, *World Development Indicators database*, April 2006

## ECONOMY STRUCTURE

Burkina Faso's growth rate has exceeded 6% since 2000, (+7.5% in 2005). The agricultural sector, which represents the main source of exports, is subject to exogenous factors such as pluviometry, volatility of watercourses ... **The manufacturing industry is mainly supported by the growth of the Construction & Civil Engineering sector** and of the mining sector (especially gold).

Burkina Faso has initiated, with the support of international donors, a large program of economic and social development reforms. The purpose of this program is the modernisation of the State, public finance, banking system, public companies (privatisations), health, education, ...

### Sectorial distribution:

- Primary industry (30.6% of GDP representing 84% of the working population) : cotton, foxtail, corn, rice, peanuts, breeding
- Manufacturing industry (19.8% of GDP) : **Construction & Civil Engineering (5% of GDP)** ; mines (mostly gold and also manganese, limestone, marble)
- Services sector (49.6% of GDP) : trade, transport and telecommunications

## CONSTRUCTION & CIVIL ENGINEERING SECTOR

With a growth of over 7.5% per year since 2001, the Construction & Civil Engineering sector is expanding in Burkina Faso. This growth is triggered by the real estate development and by the revival of infrastructures partly supported by the international donors.

The major public work projects are mainly focused on the road infrastructures required in order to open up the country and to contribute to its economic development. The projects also concern the construction/rehabilitation of dams and the reinforcement of water supply infrastructures. Burkina Faso annually invests over EUR 150 million in the Construction & Civil Engineering field.

### PLAYERS

The economic pattern of the Construction & Civil Engineering sector consists of a few local companies or subsidiaries of international groups able to meet the requirements of the public and private procurement offers and of several small structures.

The local companies able to execute works on the main sites are primarily the following:

- general construction: Boutros, BTM, Cogeb, Fadoul-Technibois and Kanazoe
- construction of roads : COGEC, EIEF, Fadoul-Technibois, EBOMAF
- construction of buildings: Sol Confort & Décor, Echa, Ecobaa, Lafchal, Sosaf..

As regards the smaller structures, some of these act as subcontractors for the large companies, although the informal sector is still predominant.

With respect to the subsidiaries of international groups, French companies are largely represented by Sogea Satom (Vinci), Colas, (Bouygues) and Sade (Véolia Environnement). Furthermore, the rehabilitation project for the Sakoinzé - Bobo Dioulasso road marks the return of DTP Terrassement (in association with Sogea Satom and the Senegalese company CSE).

There are three intermediary organisations in the field: SNEBTP - National Association of Construction and Public Works Contractors, the Association of the secondary construction trade and the Order of Architects of Burkina

As many countries in this area, Burkina Faso has set up an execution agency, the Faso Baara Agency, with the support of the World Bank in order to assist the public administration and the local authorities to implement the infrastructure development projects. This agency acts as delegated contracting owner.

### INFRASTRUCTURES

- **Roads:** the network includes 15,272 km of which 2,380 km are asphalt coated. The interruption of the road network between Bobo Dioulasso and Abidjan, because of the Ivorian crisis, has strongly impeded the implementation of road infrastructure development policies. Several projects are in progress, such as the bituming of Ouagadougou-Koupéla (EUR 35 million) and Bobo Dioulasso-Boromo axes (EUR 66 million) financed by the European Union. Other projects are also ongoing: Kaya-Dori, Bobo Dioulasso-Dédougou, Ouagadougou-Kongouss. Further road networks development are being studied, such as the execution of the Ouagadougou-Bitou axis for a total cost of EUR 250 million (EDF funding, tender to be launched by the end of 2007).

- **Railways:** there is one single line connecting Ouagadougou to Abidjan. This line was the main way for the transport of goods before the Ivorian crisis. Since its privatisation in 1995, the line is operated by Société Internationale de Transport Africain du Rail (SITARAIL). Interconnection projects with other countries are envisaged, especially with Ghana.
- **Airports:** 2 international airports (Ouagadougou and Bobo-Dioulasso). The construction of the new airport in Ouagadougou has been announced in September 2006 by the Ministry of Transports, amounting to EUR 366 million, to be financed by the Islamic Development Bank and Asecna.
- **Water:** 61% of the population has access to water. Since the reform in 1998, there are two institutions managing drinking water: DGH (General Directorate of Hydraulics) and ONEA (National Office of Water and Drainage) providing the distribution in the urban and semi-urban areas. As to the major infrastructure projects, the Ziga dam has been filled in 2002 (in order to improve the water supply in the capital) and the construction of the Samendéni dam is envisaged (hydroelectric production and irrigation) amounting to EUR 276 million. Safety works are also currently being implemented on the Bagré dam.

Several assistance programmes in the drainage field are currently executed or are under consideration in order to address infrastructure deficiency. The major projects are:

- the Danish Assistance Programme for the Water and Drainage Sector (PASEA) 2005-2009.
  - the Drainage Strategic Plan for Ouagadougou (PSAO) with the financial support of the French Development Agency (Agence Française de Développement) and of the World Bank
  - the Drainage Strategic Plan for Bobo-Dioulasso with the financial support of the German Cooperation through the KfW bank and of the World Bank
- **Energy:** energy resources are poor. Burkina Faso has no oil and electrification covers only 15% of the country. Furthermore, 20% of the electricity is imported. The electric power is of thermal and hydraulic origin and is distributed by Sonabel. The government launched the Development Program for the Electricity Sector (PDSE) in March 2006. The project mostly addresses the network reinforcement and extension, such as the connection between Bobo-Dioulasso – Ouagadougou and the construction of thermal power stations. In the long run, the connection between the Ghanaian network and Ouagadougou is envisaged, by constructing a high voltage line connecting Bolgatanga (Ghana) and the capital of Burkina Faso.

## HOUSING AND FUNCTIONAL BUILDINGS

Given the growing urbanisation, the Government has launched various programs for the construction of social housing and of allotments in the fringe areas as well as significant projects such as the construction of Ouaga 2000. To support this policy, several institutions have been set up: the National Company for Urban Lands Planning (*Société Nationale d'Aménagement des Terrains Urbains* - SONATUR), the Construction and Real Estate Management Company of Burkina (*Société de Construction et de Gestion immobilière du Burkina* - SOCOGIB), the Company of Cities' Management (*Société de Gestion des Cités* - CEGECI), the housing funds and very recently the Housing Bank of Burkina Faso (*Banque de l'Habitat du Burkina Faso* - BHBF). Real estate investment is highly increasing due to the urban refurbishment plan initiated by the State and to private constructions around the capital.

- **Housing:** the need for dwellings is still significant despite the housing development plans implemented. The State has gradually disengaged itself from the construction of dwellings in favour of the private real estate developers. The setting up of BHBF aims at accelerating the development of decent dwellings by intervening in the operations pertaining to land improvement, construction of dwellings, purchase of land, acquisition of dwellings ....
- **Functional buildings:** within the framework of the urban development policy numerous construction projects are envisaged for the period 2006 – 2010, such as:
  - a dry port, a new international road terminal for goods and a new industrial area in Ouagadougou ;

- a modern business centre in the Administrative and Business Area (*Zone d'Activités Commerciales et Administratives - ZACA*) ;
- an industrial area near the new airport....

Other opportunities arise in the mining field with constructions mostly related to the new gold mining developments.

## **BUILDING MATERIALS**

- **Cement:** the only manufacturing plant of Burkina Faso has been taken over by the Wacem (Diamond Decent) Indian group.
- **Other building materials:** for a long time dependent on import of raw material, this sector is ever more interested in using local materials so as to reduce construction costs. In this respect, the purpose of the LOCOMAT project is to promote the materials by supporting SMEs. Burkina Faso has a definite potential of local materials especially through the deposits of: limestone (that could be used for the cement manufacturing), plaster, tiles, marble, granite, different types of stones which could be used for construction. Furthermore, there are a small number of industrial or semi-industrial facilities specialised in the processing and valorisation of local materials.

## **KEY PLAYERS**

### **Institutions**

#### **Ministry of Housing and Urbanism**

03 BP 7011 Ouagadougou 03 - Tel : +226 50 30 57 86 - Fax : +226 50 30 57 88

#### **Ministry of Infrastructures and Improved Communications**

03 BP 7011 Ouagadougou 03 - Tel : +226 50 32 49 54 - Fax : +226 50 31 84 08

- Direction Générale des Routes - Tel : +226 50 34 29 94 - Fax : +226 50 34 35 72
- Direction Générale de l'Aviation Civile et de la Météorologie - Tel : +226 50 30 64 88 / 35 60 32

#### **Ministry of Mines, Quarries and Energy**

01 BP 644 Ouagadougou 01 - Tel : +226 50 32 47 86 - Fax : +226 50 31 84 30 - Web : [www.mines.gov.bf](http://www.mines.gov.bf)

#### **Ministry of Agriculture, Hydraulic and Halieutic Resources**

03 BP 7005 Ouagadougou 03 - Tel : +226 50 32 41 14 / 32 60 03 - Fax : +226 50 31 08 70

Email : [ministere-agriculture@cenatrin.bf](mailto:ministere-agriculture@cenatrin.bf), [spma@cenatrin.bf](mailto:spma@cenatrin.bf) - Web : [www.agriculture.gov.bf](http://www.agriculture.gov.bf)

- General Directorate of Drinking Water Supply - Tel : +226 50 37 48 63
- General Directorate of Agricultural Hydraulic - Tel : +226 50 32 46 99

### **Construction & Civil Engineering Contractors**

#### **Faso Baara Agency (Execution Agency of works of public interest for employment)**

01 BP 6633, Ouagadougou - Tel : +226 50 31 31 85 - Fax : +226 50 31 36 42 - Web : [www.fasobaara.bf](http://www.fasobaara.bf)

#### **Boutros**

BP. 637, Ouagadougou - Tel : +226 50 33 64 51 - Fax : +226 50 31 19 71 - Email : [eboutros@fasonet.bf](mailto:eboutros@fasonet.bf)

#### **BTM**

BP. 01/1780, Ouagadougou - Tel : +226 50 37 40 13 / +226 50 37 41 53 - Fax : +226 50 37 40 26

Email : [btm@btminter.com](mailto:btm@btminter.com) - Web : [www.btminter.com](http://www.btminter.com)

#### **Cogeb Inter.**

BP. 06/9760, Ouagadougou - Tel : +226 50 36 20 61 - Fax : +226 50 36 90 40

Email : [info@cogeb.net](mailto:info@cogeb.net) - Web : [www.cogeb.net](http://www.cogeb.net)

#### **Cogec**

BP. 01/3030, Ouagadougou - Tel : +226 50 34 15 55 - Fax : +226 50 34 47 78 - Email : [cogcbtp@fasonet.bf](mailto:cogcbtp@fasonet.bf)

#### **Colas (Bouygues Group)**

01 BP 530 Ouagadougou 01 - Tel : +226 50 35 63 81 6 - Fax : +226 50 35 63 82

**EBCPC**

BP. 01/2914, Bobo Dioulasso - Tel : +226 20 98 20 69 - Fax : +226 20 98 05 16 - Email : [ebcpc@fasonet.bf](mailto:ebcpc@fasonet.bf)  
BP. 01/2904, Ouagadougou - Tel : +226 50 34 34 64 - Fax : +226 50 34 28 69

**ECHA**

BP. 01/2284, Bobo Dioulasso - Tel : +226 20 97 19 26 - Fax : +226 20 97 52 87 - Email : [echa@fasonet.bf](mailto:echa@fasonet.bf)  
BP. 01/2284, Ouagadougou - Tel : +226 50 43 13 29 - Fax : +226 50 43 13 31

**ECOBAA**

BP. 01/4275, Ouagadougou - Tel : +226 50 34 41 47 - Fax : +226 50 34 39 79 - Email : [ecobaa@fasonet.bf](mailto:ecobaa@fasonet.bf)

**EIEF**

BP. 04/8278, Ouagadougou - Tel : +226 50 34 32 79 - Fax : +226 50 34 22 65

**Eniam Bâtiment**

BP. 01/6654, Ouagadougou - Tel : +226 50 38 12 85 - Fax : +226 50 38 02 54 - Email : [eniambat@fasonet.bf](mailto:eniambat@fasonet.bf)

**Eticap Burkina**

BP. 04/8190, Ouagadougou - Tel : +226 50 34 44 95 - Fax : +226 50 34 44 96 - Email : [eticap@cenatrin.bf](mailto:eticap@cenatrin.bf)

**Kanazoe**

BP. 01/154, Ouagadougou - - Tel : +226 50 43 00 42 - Fax : +226 50 43 00 41 - Email : [ok@fasonet.bf](mailto:ok@fasonet.bf)

**Lafchal**

BP. 01/1160, Ouagadougou - Tel : +226 50 35 65 62 - Fax : +226 50 35 65 63 - Email : [+lafchal@liptinform.bf](mailto:+lafchal@liptinform.bf)

**OTEC**

BP. 01/1681, Ouagadougou - Tel : +226 50 39 60 20 - Fax : +226 50 39 60 21 - Email : [otec@cenatrin.bf](mailto:otec@cenatrin.bf)

**Sade Burkina (Véolia Environnement)**

06 BP 9520, Ouagadougou 06, Secteur 15, Ouaga 2000 - Tel : +226 50 39 69 76 - Fax : +226 50 39 69 98

**Sogea-Satom Burkina Faso**

Zi Goughin 01 Bp 571- Ouagadougou 01 - Tel : +226 50 34 28 31 - Fax : +226 50 34 31 91  
Email : [satom@liptinform.bf](mailto:satom@liptinform.bf)

**Sogeb P**

BP. 06/9254, Ouagadougou - Tel : +226 50 31 50 04 - Fax : +226 50 31 50 79 - Email : [sogebp@fasonet.bf](mailto:sogebp@fasonet.bf)

**Sol Confort & Decor**

BP. 01/ 1361, Ouagadougou - Tel : +226 50 33 57 98 - Fax : +226 50 31 27 59 - Email : [scd@fasonet.bf](mailto:scd@fasonet.bf)

**Sosaf**

BP. 01/6694, Ouagadougou - Tel : +226 50 31 63 00 - Fax : +226 50 31 63 00 - Email : [sosaf-ouaga@fasonet.bf](mailto:sosaf-ouaga@fasonet.bf)

**Control****Cotecna Burkina**

BP. 11/1900, Ouagadougou - Tel : +226 50 32 51 20 - Fax : +226 50 32 51 32 - Email : [cotecna.sarl@cotecna.bf](mailto:cotecna.sarl@cotecna.bf)

**SGS**

BP. 11/565, Ouagadougou - Tel : +226 50 35 83 77 - Fax : +226 50 35 83 78 - Email : [sgs.ouagalab@sgs.com](mailto:sgs.ouagalab@sgs.com)

**Engineering firms****Betra**

BP. 06/9765, Ouagadougou - Tel : +226 50 36 00 76 - Fax : +226 50 36 00 76 - Email : [betra@fasonet.bf](mailto:betra@fasonet.bf)

**Betti**

BP. 01/4541, Ouagadougou - Tel : +226 50 36 02 29 - Fax : +226 50 36 18 24 - Email : [betti@fasonet.bf](mailto:betti@fasonet.bf)

**CETIS - Cabinet d'Etude d'Ingénierie et de Suivi**

BP. 09/756, Ouagadougou - Tel : +226 50 31 20 43

**EBOMAF**

BP. 10/13395, Ouagadougou - Tel : +226 50 37 23 83 - Fax : +226 50 37 24 66 - Email : [dgebomaf@fasonet.bf](mailto:dgebomaf@fasonet.bf)



**ETICOB**

BP. 01/5482, Ouagadougou - Tel : +226 50 37 54 08 - Fax : +226 50 37 54 08 - Email : [eticob@fasonet.bf](mailto:eticob@fasonet.bf)

**Faso Kanu Dev.**

BP. 01/5351, Ouagadougou - Tel : +226 50 37 44 90 - Fax : +226 50 37 44 92 - Email : [faso.kanu@fasonet.bf](mailto:faso.kanu@fasonet.bf)

**Laboratoire National du Bâtiment et des Travaux Publics (*National Laboratory for Construction and Public Works*)**

1909, bd Naaba Zombre, 01 BP 133 Ouagadougou - Tel : +226 50 34 33 39 / 50 34 29 65

Fax : +226 50 34 31 87 - Email : [lnbtp@cenatrin.bf](mailto:lnbtp@cenatrin.bf)

**Judicome**

BP. 01/3655, Ouagadougou - Tel : +226 50 31 05 09 - Fax : +226 50 31 05 09 - Email : [cajunet@fasonet.bf](mailto:cajunet@fasonet.bf)

**Sahelconsult**

BP. 06/9266, Ouagadougou - Tel : +226 50 36 14 18 - Fax : +226 50 36 10 59 - Email : [sahel.consult@fasonet.bf](mailto:sahel.consult@fasonet.bf)

**Techni Consult**

BP. 05/6161, Ouagadougou - Tel : +226 50 43 12 37 - Fax : +226 50 38 61 16 - Email : [tconsult@fasonet.bf](mailto:tconsult@fasonet.bf)

**Building materials****Diamond Cement**

BP. 01/1930, Ouagadougou - Tel : +226 50 33 63 32 - Fax : +226 50 33 59 44 - Email : [dcb@liptinfor.bf](mailto:dcb@liptinfor.bf)

**Fadoul Technibois**

BP. 01/218, Ouagadougou - Tel : +226 50 34 35 34 - Fax : +226 50 34 34 14 - Email : [fadoul.tech@fasonet.bf](mailto:fadoul.tech@fasonet.bf)

**Intermediary Organisations****Chamber of Commerce**

01 B.P. 502 Ouagadougou 01 - Tel : +226 50 30 61 14 / 15 - Fax : +226 50 30 61 16 - Email : [ccia-bf@cenatrin.bf](mailto:ccia-bf@cenatrin.bf)

**Order of Architects of Burkina**

01 BP 5576 - Ouagadougou, Tel : +226 50 31 06 64 - Fax : +226 50 31 09 95

**SNEBTP – National Association for Construction and Public Works**

01 BP 524 - Ouagadougou - Tel : +226 76 61 68 12

**ACESB - Association of the secondary construction trade**

BP 5099 - Ouagadougou - Tel : +226 50 36 10 11 / 50 36 15 79

**Real Estate****CEGECI - Centre of Cities' Management**

88, avenue Capitaine Kouanda Cité an III, 02 BP 5120 Ouagadougou - Tel : +226 50 31 14 03 / 31 18 73

**Projet ZACA**

03 BP 7041 - Ouagadougou 03 - Tel : +226 50 31 62 70 - Fax : +226 50 31 62 71

Email: [projetzaca@fasonet.bf](mailto:projetzaca@fasonet.bf) - Web: <http://www.projetzaca.bf>

**SOCOGIB – Société de construction et de Gestion immobilière du Burkina (*Construction and Real Estate Management Company of Burkina*)**

01 BP 1646 Ouagadougou - Tel : +226 50 30 01 6 97 / 31 44 07 - Fax : +226 50 31 19 20

Email : [socogib@liptinfor.bf](mailto:socogib@liptinfor.bf)

**SONATUR - Société Nationale d'Aménagement des Terrains Urbains (*National Company for Urban Lands Planning*)**

03 BP 7222, Ouagadougou - Tel : +226 50 30 17 73 / 74- Fax : +226 50 31 87 19 - Email : [sonatur@cenatrin.bf](mailto:sonatur@cenatrin.bf)

Web : [www.sonatur.bf](http://www.sonatur.bf)

**Water / Energy / Transport****AZZIMO**

2589, av. Bassawarga, 01 BP 2069 Ouagadougou - Tel : +226 50 38 27 37 - Fax +226 50 38 27 36

Email : [gpaliz@cenatrin.bf](mailto:gpaliz@cenatrin.bf)

**ONEA - Office National de l'Eau et de l'Assainissement (Water and Drainage National Office)**

BP. 01/170, Ouagadougou - Tel : +226 50 43 19 00 - Fax : +226 50 43 19 11 - Email : [onea@fasonet.bf](mailto:onea@fasonet.bf)

Web : [www.onea-bf.com](http://www.onea-bf.com)

**SONABEL - Société Nationale d'Electricité du Burkina (National Company of Electricity of Burkina)**

BP. 01/54, Ouagadougou - Tel : +226 50 30 61 00 - Fax : +226 50 30 61 04 - Email : [sonabel.info1@fasonet.bf](mailto:sonabel.info1@fasonet.bf)

Web : [www.sonabel.bf](http://www.sonabel.bf)

**Banks**

**BICIA-B**

01 BP 08 Ouagadougou 01 - Tel : +226 50 33.63.95 - Fax : +226 50 31 19 55 - Email : [biciadg@fasonet.bf](mailto:biciadg@fasonet.bf)

**BANK OF AFRICA**

770, Av. de la Résistance du 17 Mai 01 BP 1319 Ouagadougou 01 - Tel : +226 50 30 88 70 à 73

Fax : +226 50 30 88 74 - Email : [boadg@fasonet.bf](mailto:boadg@fasonet.bf)

**SGBB**

248, rue de l'Hôtel de Ville 01 BP 585 Ouagadougou 01 - Tel : +226 50 32 32 32 - Fax : +226 50 31 05 61

Email : [marcel.lenguin@liptinfor.bf](mailto:marcel.lenguin@liptinfor.bf)

**BCB**

653 Av. du Dr Kwamé N' Krumah, BP 1336, Ouagadougou - Tel : +226 50 30 12 66 à 68

**BHBF - Banque de l'Habitat du Burkina Faso**

256, Avenue Gamal Abdel Nasser, BP 5585 Ouagadougou 04 - Tel : +226 50 30 63 35 - Fax : +226 50 30 63 37

**BIB - BANQUE INTERNATIONALE DU BURKINA**

Avenue Dimdolobson, 01 BP 362, Ouagadougou – Tel : +226 50 30 00 00 - Fax : +226 50 30 76 89

Email : [bib.ouaga@fasonet.bf](mailto:bib.ouaga@fasonet.bf)

**BSIC (Banque Sahelo - Saharienne pour l'Investissement et le Commerce)**

Avenue Kwamé N'Krumah, 10 BP 13701, Ouagadougou - Tel : +226 50 30 21 20 / 21

**ECOBANK**

633, rue Maurice Bishop - 01 BP 145, Ouagadougou - Tel : +226 50 31 89 75 à 80

Email : [ecobank.bf@ecobank.com](mailto:ecobank.bf@ecobank.com) - Web : [www.ecobank.com](http://www.ecobank.com)

**BACB**

01 BP 1644, Ouagadougou - Tel : +226 50 33 33 33

**SOBCA**

01 BP 83, Angle Avenues Yennenga et Nelson Mandela, Ouagadougou - Tel : +226 50 30 63 10

**SOBFI**

10 BP 13876, Ouagadougou – Tel : +226 50 31 80 04

**BIB - BANQUE INTERNATIONALE DU BURKINA**

1340, Avenue Dimdolobson, 01 BP 362 Ouagadougou 01 - Tel : +226 50 30 61 69 à 74 - Fax : +226 50 30 76 89

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